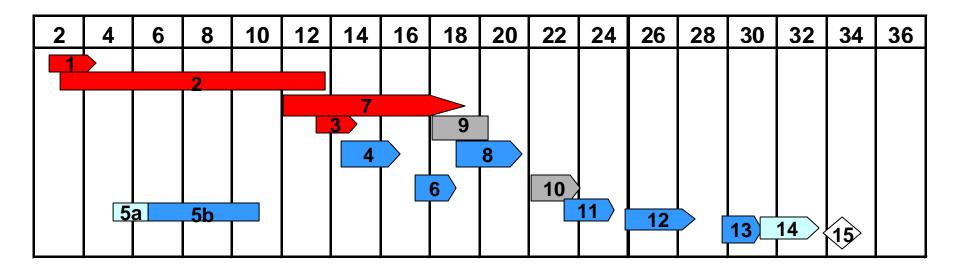
## A-76 Process (Multi-Function Cost Comparison) 36 Months



- 1. Planning effort for cost comparison
- 2. Conduct Market Research Write SOW and QA Plan
- 3. Review SOW and QA Plan
- 4. Make changes and obtain approvals
- 5a. Initial industry interaction
- 5b. Pre-solicitation actions (RFP, pre-solicitation conferences)
- 6. Prepare and issue solicitation
- 7. Develop MEO, cost estimate, technical performance plan and transition plan (Management Plan)

- 8. Contractor/Government response to solicitation
- 9. Perform independent review of management plan
- 10. Evaluate proposals
- 11. Obtain pre-negotiation approval
- 12. Discussions w/offerors, modify proposals, review final proposal revision, if necessary
- 13. Obtain post-negotiation approval
- 14. Compare w/in-house proposal
- 15. Decision